

Your best  
*solutions partner*



exertis

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Our mission?  
To provide your customers  
with the infrastructure  
operations that bring peace  
of mind.



With Exertis Services, you can give your customers total peace of mind about their infrastructure. We're flexible, so whether it's pre-sales advice or post-sales support, we've got you covered.

You can pick and mix the services that suit you best, depending on your team's skills, resources and what you want to achieve. Together, we'll help you strengthen your customer service, build your in-house knowledge, and deliver the support your customers count on.

**[To find out more, speak to your account manager today.](#)**



# Pre-sales solutions

## Consultations

Our experts offer specialised solutions that are designed for your customers' requirements and to build trust and confidence pre-sale. After the consulting stage, we'll continue to support with training, product updates, and testing options – many of these being completely free of charge.

## Trade-In

When you trade-in with Exertis, you'll unlock Enterprise-scale trade-in for EOL devices that are no longer needed, with secure data wiping and responsible recycling for complete peace-of-mind. Not only is this the sustainable option – but it's a smooth way to release capital tied up in old devices; you can even trade in bulk (up to 50 devices) to get those end-of-life devices out of sight and out of mind.

## Refurbished Solutions

In 2025 we partnered with Circular Computing – the world-leading company that boasts the only BSI Kitemark for refurbished laptops. Circular Computing laptops are completely carbon neutral and produce 15 times less CO2 compared with the average new laptop. Their in-depth refurbishment process includes engineered updates and cleaning, ensures pristine screens and thorough third-party software testing, and can even include customisation to certain specifications and compatibilities.

## Recycle Ink Consumables

We partner with some of the biggest brands in Print & Scan who have EcoVadis Platinum status – placing them in the top 1% of companies when it comes to sustainability. Through these brands, we can offer consumable recycling schemes for your used and unwanted ink and toner cartridges, to keep waste disposal responsible and planet friendly.



# Post-sales *solutions*

## Engineering and Pre-Configuration

Engineering and pre-configuration services are available across all our products, ready to enhance your offering by meeting specific deployment requirements; which may include component install, RAID configuration, asset tagging, printer PDI, and more.

**Our team is skilled at aiding with:**

-  Windows Autopilot implementation
-  Asset support
-  Laptop and desktop services  
(including hardware upgrades and software support)
-  Configuration  
(with physical upgrades, additional software, and support for mobiles and tablets)

## Commissioning

Our Burnley NDC-based technical team are on-the-ball with testing and commissioning products before shipping. That means complete peace of mind for you while we work to spot and remove faulty/DOA units as they appear, and handle shipping high quality goods

## Installation

Our expert engineers are always on hand to support and make sure installations run as smoothly as possible. Whether you need sharper expertise or an extra pair of hands, we make

## Maintenance

We know your time is invaluable – that's why we ensure our team stay sharp and able to help you avoid downtime when problems occur. Our 'break-fix' support contracts cover all possible requirements and cover levels, including 24/7 support, hardware replacement (within the next business day), and support via phone, email, and web portal.



# Mobile experts

## Secure SIM solution

Thanks to our valuable vendor partnerships, we're proud to provide mobile contract health checks, keeping you ahead of the curve when it comes to annual RPI increases, higher data usages, outdated tariffs and increased costs. Our mobile contract health checks are a streamlined way for us to highlight operational and commercial benefits, and recommend secure service delivery.

50% of companies report security concerns as a key IoT challenge – by utilising Exertis' secure IoT SIM, we can help you take steps to completely eradicate this risk.



## MacroEV

A cherished Exertis partner, Macro Evolution Services (MacroEV) is a leader in technical services that works with a diverse customer base to offer a plethora of services – from asset tagging to imaging, flashing, secure wipe and disposal, kitting, and configuration. With a team of fully accredited consultants and technicians, they're a must-have partner for meeting your customers' requirements.

### Consult:

- Analyse customer needs
- Inspire customers with various solutions
- Advise risks and changes

### Build:

- Design
- Build and configure the PoC
- Test the PoC
- Implementation and deployment

### Manage:

- Take ownership of BAU operation
- Maintain the solution
- End-user support

## SIFT

Thanks to our partnership with Digital Inc., we can keep your customers protected from attacks with SIFT – a non-steered, multi-network connectivity offering. This secure solution includes private core network, complete data inspection, private and secure routing, cyber threat protection, and regulatory compliance. The result? Airtime of up to 99.9% and a bespoke solution to your customers' unique needs.

## Airtime

Our close relationship with ATP Enable means we can support your customers with major networks including EE, O2, and Vodafone. As the sole distributor for Digital Inc – the UK's most secure IoT SIM – the partnership between Exertis and ATP Enable offers your customers airtime, providing another link in the mobile and edge device chain that promises healthy margins with products you're already familiar with.

## Mobile Device Management

Enable your customers to keep their organisations' mobiles secure, with our back-end MDM platform. Compatible with leading brands, we take the stress of device monitoring and management off your customers' to-do list.

# Virtual experts

## Virtual Reality

Whether your customers are focused on internal learning, or work within the education sector, Exertis' wealth of top-tier partnerships can be your customers' best assets for taking advantage of this growing technology. Innovative solutions like Pico's broad VR software services, Bodyswaps' innovative AI-supported soft skills training tools, and VictoryXR's accessible teaching options can help them harness the power of VR in efficient teaching and learning. Meanwhile, Virtual Speech provides opportunities for expanding speaking and presenting skills, while GWPRO provides OSHA and NEBOSH compliant hard skills VR tools for warehouse staff. All of this, compatible with Vertical Realities' consultancy, configuration, deployment services, and support.

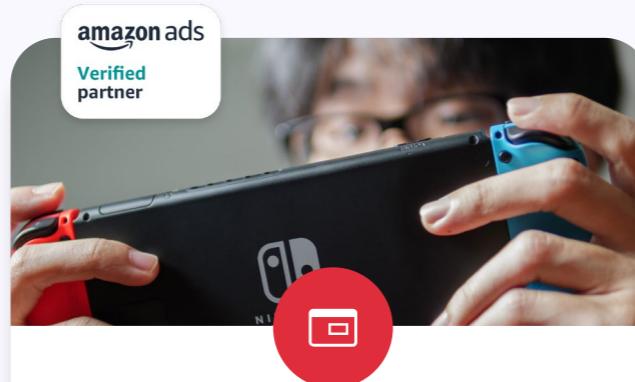


# Marketing *solutions*



## Promotional planning

With over 15 years experience in product & brand marketing, we know how to drive effective campaigns.



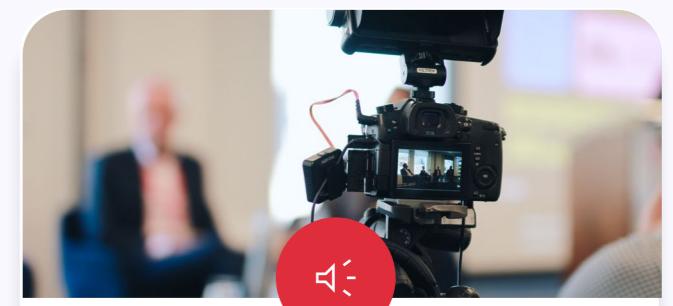
## Digital execution

As an Amazon ads Verified Partner we know how to maximise your online business.



## Events

Our team have experience managing events of all sizes, from design to execution.



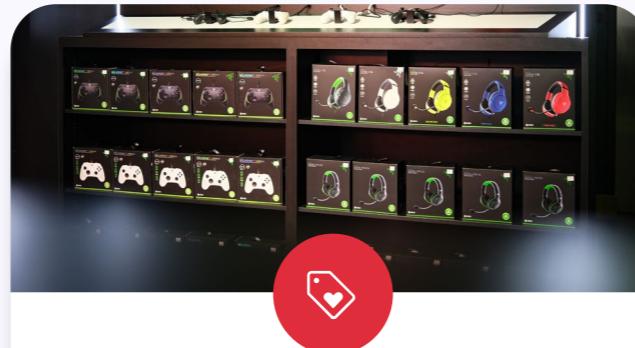
## PR & Media

Our team have extensive experience driving campaigns with the leading publications across all networks.



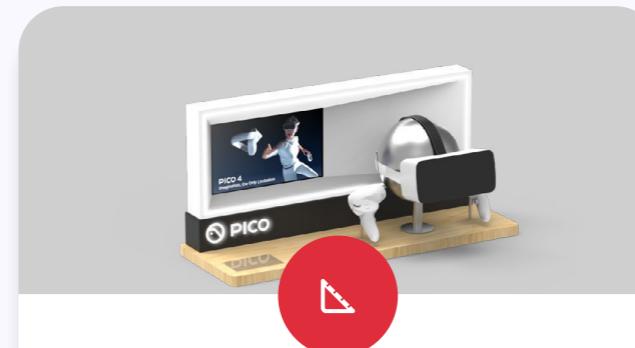
## Bespoke bundles

From simple brown-box solutions to fully branded packaging, we create custom bundles that suit every budget, channel, and campaign.



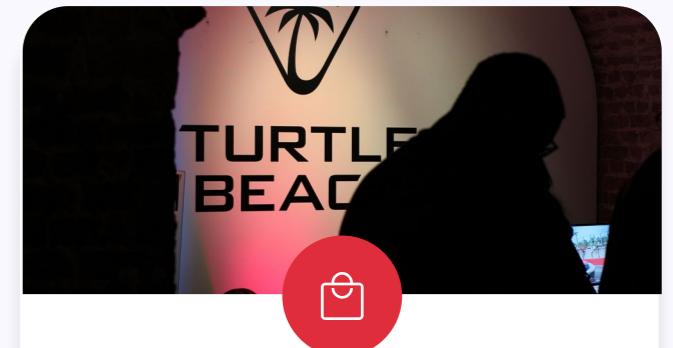
## Retail activation

We bring brands to life in-store with eye-catching, seamless installations that drive engagement and boost visibility.



## POS & pop-up stores

We create impactful POS and immersive pop-ups that boost visibility, turn heads, draw crowds, and bring brands to life.



## Channel marketing

Our channel experts build strategic campaigns with vendors, driving partner enablement, incentives, growth, and full campaign delivery.



# Ready to get started?

To explore how our services can help you achieve your goals, contact your Exertis account manager today.



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